

Comprehensive & Robust Requirements Specification Process (CRRSP)

Contact us today to:

- ✓ **Increase your ROI**
- ✓ **Reduce your time to market**

Benefits:

- ❖ *Cost Savings realization through Break & Fix in testing cycle*
- ❖ *Facilitates greater requirement accuracy*
- ❖ *Increases product confidence*
- ❖ *Promotes more efficient spending*
- ❖ *Reduce project & process waste*

Contact Us:

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Known Project Issues:

Only **20%**¹ of implemented features are always used
70 -80% of Break & Fix spent on requirements
Project failure to success rate **3:1**
Scope creep due to missed requirements

Quick Fixes

Decrease cost of resources
Offshore project roles
Cut projects
Increase testing budgets

Results

Cost to fix errors ratio for cheaper resources
Volatile cost of Break & Fix
Productivity decline
Loss of transparency
Decreased ability to remain competitive
Decreased corporate forward progress

E2 Solution

Streamline projects with CRRSP Methodology
High degree of due diligence up front
Clear process utilizing standardized techniques
Enhance tools & techniques

Case in Point

E2 Consulting applied CRRSP on an engagement with a large insurance client. The project started as a 1 year, \$1.2 mil program and was mid-way through year 2 and nearing \$5 mil in spending when E2 got involved. The project team was fractured and the phase 1A break & fix crippled the project with over 396 critical issues discovered after deployment. E2 resources, pushed for a halt to work on subsequent phases until 1A had been brought under control. E2 resources then employed selected components of the CRRSP methodology to the requirements in phases 1B & 1C.

Benefits to Client

Team became cohesive unit working collaboratively on the project
Phase 1B was deployed with only 2 known issues which were immediately rectified
Increased team and stakeholder confidence in the product

¹ Building Requirements Consensus; Cook Enterprise Corporation